

CASE STUDY · ANGUS, SCOTLAND

ANGUS — 100 CONTAINER SELF STORAGE

How a Yorkshire farmer turned 250 acres of underused pasture into a thriving rural self-storage business with phased container deployments over 18 months.

100

CONTAINERS SITED

18mo

PHASED ROLLOUT

£420k

ANNUAL REVENUE

THE STORY

James first contacted us in spring 2024 with an underused field and an idea: rural self-storage. We surveyed the site, designed a 4-row layout with internal access roads and quoted a phased rollout of 25 containers per quarter to keep cash flow healthy.

Working alongside his planning consultant, we delivered the first 25 one-trip 20ft units within six weeks. Each container was painted in matching dark green and fitted with high-security lockboxes. The second and third drops followed in autumn and winter, with the final 25 arriving the following summer.

RESULTS

- 100 fully tenanted units within 14 months of opening
- £420k forecast annual recurring revenue at full occupancy
- Zero structural call-outs across the entire site
- Repeat order placed for an additional 40 units in 2026

"DB Building Construction made the impossible feel routine."

— PROJECT LEAD, ANGUS, SCOTLAND

CASE STUDY · CASE-ANGUS